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ejorgensen.com (Portfolio)

Top Skills

Product Development
Compliance
Threat Detection

Certifications

Splunk Enterprise Security Certified Admin
Level I in Contracting
Splunk Accredited Enterprise Security Implementation

Eric Jorgensen

Engineering, Product & Cybersecurity Leader | Building Secure, Scalable, AI-Driven Products & High-Performing Teams
Denver, Colorado, United States

Summary

I build secure products, cybersecurity services, and engineering teams that turn complex technical problems into operational capability. I currently serve as Director of Engineering at Protect3 Solutions, where I lead and mentor engineers and consultants delivering customized cybersecurity solutions for federal and commercial customers. My work spans technical architecture, delivery operations, team development, proposal strategy, and business growth. Recently, I architected and led the delivery of a SIEM-as-a-Service offering for a Federal SOC, combining hands-on Splunk administration and detection engineering, secure architecture, and scalable service delivery. My background sits at the intersection of software engineering, cybersecurity, AI-enabled product development, and federal business strategy. I spent more than 14 years as a freelance web and software developer and have over 7 years of enterprise security experience as a Splunk Consultant and Security Engineer. Earlier in my career, I served as a U.S. Air Force Warranted Contracting Officer and corporate negotiator, giving me a practical understanding of federal acquisition, compliance, enterprise risk, and vendor strategy. That combination shapes how I lead. I bring the technical depth to write the code, design the architecture, understand the security and compliance constraints, and make sound delivery decisions, while keeping the broader focus on team performance and successful outcomes. I lead by creating clarity, mentoring engineers, raising delivery standards, and aligning technical execution with customer and business objectives. I also incorporate AI responsibly into engineering workflows to accelerate software development, documentation, analysis, triage, automation, and decision support while maintaining quality, security, and accountability. Outside of my role at Protect3, I am a product builder and founder. I have developed and launched SaaS platforms and mobile applications, including a Splunk application for third-party API integrations, an on-device AI inbox automation app, and a health and wellness app. Owning the full

product lifecycle, roadmap, UX, engineering, launch, and go-to-market, has sharpened how I think about building products that are technically sound, useful, and commercially viable. I'm most energized by building teams, systems, and products that solve complex problems, simplify technical work, and help people and organizations operate more effectively.

Experience

Protect3 Solutions

Director of Engineering

January 2024 - Present (2 years 7 months)

Denver, CO

- Direct engineering operations across a diverse portfolio of federal and commercial contracts, overseeing cross-functional technical teams to ensure secure, scalable, and on-time delivery of enterprise cybersecurity solutions.
- Spearheaded the end-to-end product strategy and technical architecture of Protect3's commercial MSSP ("Cybersecurity as a Service"), launching a modular, 3-tier Service offering (Watch, Comply, Defend) mapped to NIST CSF 2.0 to drive commercial market expansion.
- Driving the product vision and engineering execution for a proprietary AI-driven compliance platform, leveraging machine learning to automate risk identification and compliance validation for enterprise clients.
- Lead overarching capture management, go-to-market strategy, and technical proposal development, successfully bridging the gap between engineering capabilities and multi-million dollar business opportunities.

U.S. Department of Justice

SIEM Team Lead | Sr. Security Engineer

July 2020 - Present (6 years 1 month)

- Architected and scaled a compliant Splunk-based MSSP platform delivering "SIEM-as-a-Service" as a core product to 15+ external Federal agencies and all DOJ components across cloud, hybrid, and on-prem environments.
- Direct and mentor a cross-functional engineering team of Security Engineers and Content Developers, overseeing agile delivery, detection engineering, and continuous monitoring operations.
- Manage complex enterprise infrastructure encompassing 12 Splunk deployments (Cloud/Enterprise) and 60,000+ endpoints, engineering deep integrations with CrowdStrike, Zscaler, and Qualys to automate alert enrichment for the SOC.

- Productized security operations by building a reusable "content-as-a-service" framework, significantly reducing onboarding time for new agencies while standardizing detections to FISMA and OMB M-21-31 requirements.
- Drove continuous platform optimizations that delivered measurable improvements in detection time and service reliability, resulting in increased user adoption and repeat engagements from participating agencies.

Eric Jorgensen LLC

Founder & Principal Product Engineer

August 2009 - Present (17 years)

- Architected, developed, and launched a premium Splunk application that solves complex data integration challenges by providing seamless connectivity between Splunk and any 3rd-party API. Owned the complete product roadmap, enterprise security validations, and go-to-market strategy.
- Engineered a scalable AI-powered productivity application leveraging on-device intelligence and hybrid inference pipelines, balancing high-velocity feature deployment with long-term maintainability, privacy-first architecture, and secure-by-design infrastructure.
- Drove the product vision and end-to-end development for a wellness-focused application, translating complex user needs into an intuitive, performant, and reliable user experience.
- Establish and enforce rigorous engineering standards across all personal ventures, combining software development best practices (CI/CD, automated testing) with enterprise-grade cybersecurity principles to ensure all products scale elegantly and securely.

Kinney Group, Inc.

Splunk Development Engineer, Consultant

November 2018 - July 2020 (1 year 9 months)

- Led full-lifecycle professional services engagements, acting as the primary technical liaison to translate complex client business requirements into actionable engineering roadmaps and deployed Splunk solutions.
- Architected, deployed, and scaled Splunk Enterprise and Splunk Cloud environments for diverse enterprise clients, optimizing data ingestion pipelines, retention strategies, and secure infrastructure.
- Engineered custom correlation searches, automated threat detections, and executive-level dashboards (including Splunk Enterprise Security/ITSI implementations) to drastically reduce mean-time-to-detect (MTTD) and improve client operational visibility.

- Standardized data onboarding workflows and normalization processes (CIM compliance), reducing project deployment times and establishing reproducible engineering best practices for the broader consulting team.

IQVIA

Contract Negotiator

August 2014 - November 2018 (4 years 4 months)

- Directed cross-functional negotiations between legal, financial, and clinical stakeholders, accelerating project timelines and ensuring strict alignment on deliverables for global clinical trial agreements.
- Navigated complex regulatory frameworks and data privacy requirements, successfully mitigating corporate risk while finalizing high-stakes vendor and client contracts.

PPD

Contracts Specialist

August 2013 - August 2014 (1 year 1 month)

- Streamlined contract review and approval workflows, significantly reducing turnaround times for critical clinical trial agreements.
- Acted as the primary liaison for external partners, balancing organizational risk protection with the need to build and maintain strong, collaborative vendor relationships.

United States Air Force

United States Air Force / Warranted Contracting Officer / Contracts Specialist

August 2010 - August 2013 (3 years 1 month)

- Held a federal warrant with the legal authority to bind the U.S. Government, managing the end-to-end procurement lifecycle and budgets for critical infrastructure and construction contracts.
- Partnered closely with civil engineering, logistics, and operational teams to translate complex technical requirements into actionable Statements of Work (SOWs) and successful project deliveries.
- Managed vendor performance, supply chain risk, and strict adherence to Federal Acquisition Regulations (FAR), establishing a foundational expertise in government compliance and risk mitigation.

Education

Mississippi State University

Bachelor of Science, Interdisciplinary Studies, Concentration in Business and Psychology

North Carolina School of Science and Mathematics
· (2004 - 2006)

United States Air Force Academy
Transferred

Community College of the Air Force
Associate of Applied Science, Contracts Management